

Environmental Technology....

at its finest.

All of the following purchasers have waste issues. Each works in a different part of the industry but have similar issues. You have great ideas for solving their problems. All you need to do now is build a company and create one product which will suit all of their needs. Your company will present your product and compete for bids at the end of the project. Good Luck and be sure to follow all of the project guidelines!

Client 1: Rancher

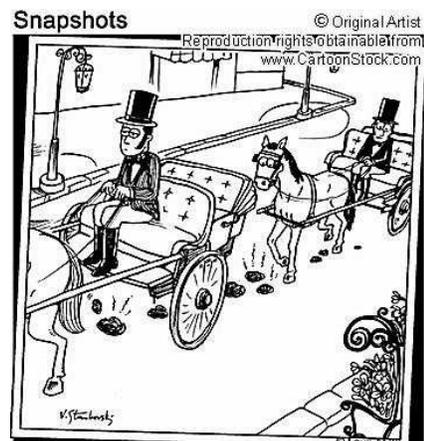
- Closest neighbor is 5 miles away
- Barn is 50 yards away from house
- Owns 10+ horses
- Wet lands
- Poor drainage
- Low Budget spending

Client 2: Race Track Owner

- Urban area
- 257 acres
- Warm Wet Climate
- Grooms live in small quarters next to stalls
- Must be sanitary for food served and the vet present
- Must be safe for Turf on track (7 inches thick-mix of sand, carpet fibers, ground-up rubber, spandex-all coated in wax)
- Fair Budget

Client 3: Prospective Project Show Barn/Arena

- Stalls 100+ horses
- Needs to be clean with disease control
- Show traffic in and out-each event lasting about a month
- No Residence
- Venders present
- Good budget
- All New!



And you thought exhaust problems were bad today.

GUIDELINES

Product Guidelines

- Meets the needs of all 3 clients- waste control and prevention
- Follows safety guidelines
- Re-vamping already made product accepted

Presentation Guidelines

- Company Name
- Logo
- Design Team and titles
- How does your product meet the needs of each client
- List of 5 Pros for your product
- Drawing/Pictures
- Graph (at least one)
- Explanation of product- How does it work? Etc.
- Presentation Board
- Competitively priced (consider budgets of clients)

Safety Guidelines

- No animals may be harmed during production or use of product.
- Product should not deposit wastes in an unauthorized area.
- Fire Resistant materials should be used as necessary.
- Protecting human health and the environment from the potential hazards of waste disposal.
- Conserving energy and natural resources.
- Reducing the amount of waste generated.
- Ensuring that wastes are managed in an environmentally-sound manner.